

Bosna i Hercegovina
Federacija Bosne i Hercegovine
KANTON SARAJEVO
Ministarstvo saobraćaja



Босна и Херцеговина
Федерација Босне и Херцеговине
КАНТОН САРАЈЕВО
Министарство саобраћаја

Bosnia and Herzegovina

Federation of Bosnia and Herzegovina

CANTON SARAJEVO

Ministry of Traffic

Bosnia and Herzegovina

Federation of Bosnia and Herzegovina – Sarajevo Canton

Project:

Sarajevo Public Transport Project II

Invitation for Presentations for the prospective tenderers, interested in providing goods and related services for the Project

The Sarajevo Canton (“the Beneficiary” or “the Client”) has applied for loan at the European Investment Bank (“the Bank” or „the EIB”) which shall be used for Sarajevo Public Transport Project II (“the Project”), consisting of renewal of trolleybus fleet. The Project is intended to increase the quality of service of public transport, thus attracting commuters and tourists to switch to public transport from passenger cars and taxis. The positive effects of the Project would be further extended to reduction of traffic congestion and air pollution which is becoming more severe issue for the city each year. The proposed Project will require the procurement of the following goods and related services:

- a) Procurement of new trolleybuses

Tendering for the above contracts is expected to begin in Q3 of 2024.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's Guide to *Procurement* and shall be open to firms from any country. The Bank shall not provide or otherwise make funds available, directly or indirectly, to or for the benefit of an individual or entity that is subject to financial sanctions imposed by the EU, either autonomously or pursuant to the financial sanctions decided by the United Nations Security Council on the basis of Article 41 of the UN Charter. In addition, individuals or firms may not be eligible to tender in application of section 1.4 on Ethical Conduct (Please advise EIB GtP for detailed information on potential eligibility restrictions, available at: www.eib.org/en/publications/guide-to-procurement).



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The Client is hereby inviting interested Suppliers (manufacturers) of trolleybuses to express their interest for participation in the forthcoming procurement processes for goods listed above and to hold a public presentation of their products, followed by a Q&A session with the Client's PIU. At the same time the Employer will use the opportunity to present prospective suppliers with the key information related to the goods to be supplied. All interested suppliers (manufacturers) should express their interest and schedule a presentation at the Client's office, by contacting the Client on the contact details below (preferably in writing) by COB, 30th June 2024. Upon making an appointment for presentation of the goods, the Suppliers shall be requested to fill in the questionnaire and submit it back to the Client before the presentations are held in the Client's office. The presentations and Q&A sessions will be held on 9th and/or 10th July 2024, depending on the number of parties who expressed their interest and made an appointment. Each supplier shall be given a maximum of 45 minutes for their presentation, followed by maximum of 45 minutes of Q&A session. Suppliers are expected to give key information on their companies, present the current financial situation of the company, present the products and their characteristics in detail (including after-sales support services), present their historic track record and relevant project references within the last 5 years and suggest any potential value engineering and optimization measures to the Client in respect to the Project. All presentations, as well as Q&A session shall be delivered and done in English language. Prior to giving the presentation, each supplier shall be required to present a written authorization from their parent companies (vehicle manufacturers which they represent), authorizing them to conduct presentation and give answers to any question from the Client's PIU.

Presentations and Q&A sessions shall be open for any interested party or member of general public who wishes to attend and makes registration of attendance with the Client by 30th June 2024. Interested parties, other than the Client's PIU members, attending the Presentations and Q&A sessions, shall not be allowed to make questions and participate in the discussions with the suppliers for the practical reasons, in order for the PIU to achieve the purpose of such sessions within the given time constraints. The purpose of the sessions is to collect as much relevant information on the manufacturer's capabilities, product characteristic, as well as after-sales support, as possible. Interested parties attending the sessions are allowed to make notes and express their observations, if any, to the Client at the end of each session.

Mr. Emir Hota

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Ministry of traffic of Sarajevo Canton

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