



Bosnia and Herzegovina
Federation of Bosnia and Herzegovina
CANTON SARAJEVO
Ministry of Traffic

Bosnia and Herzegovina
Federation of Bosnia and Herzegovina – Sarajevo Canton
Project:
Sarajevo Public Transport Modernization

Invitation for Presentations for the prospective tenderers, interested in providing goods and related services for the Project

The Sarajevo Canton (“the Beneficiary” or “the Client”) has applied for loan at the European Bank for Reconstruction and Development (“the Bank”) which shall be used for Sarajevo Public Transport Modernization – Phase I (“the Project”), consisting of renewal of trolleybus fleet. The Project is intended to increase the quality of service of public transport, thus attracting commuters and tourists to switch to public transport from passenger cars and taxis. The positive effects of the Project would be further extended to reduction of traffic congestion and air pollution which is becoming more severe issue for the city each year. The proposed Project, which has a total estimated cost of EUR 15.0 million, will require the procurement of the following goods and related services:

- a) Procurement of new trolleybuses;

Tendering for the above contracts is expected to begin in December 2019.

Contracts to be financed with the proceeds of a loan from the Bank will be subject to the Bank's *Procurement Policies and Rules* and will be open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or under a law of official regulation of the Purchaser's country.

Tendering for this project will be conducted by e-procurement using the EBRD Client E-Procurement Portal (ECEPP). Interested suppliers, contractors and consultants should register on ECEPP in order to receive notifications via this link:



web: <http://ms.ks.gov.ba>

e-mail: ms@ms.ks.gov.ba

Tel: + 387 (0) 33 562-058, + 387 (0) 33 562-059

Sarajevo, Reisa Džemaludina Čauševića 1



<https://eceppebrd.com/delta/signup.html?userType=supplier>

The Client is hereby inviting interested Suppliers (manufacturers) of trolleybuses to express their interest for participation in the forthcoming procurement processes for goods listed above and to hold a public presentation of their products, followed by a Q&A session with the Client's PIU. At the same time the Employer will use the opportunity to present prospective suppliers with the key information related to the goods to be supplied. All interested suppliers (manufacturers) should express their interest and schedule a presentation at the Client's office, by contacting the Client on the contact details below (preferably in writing) by COB, 10th December 2019. Upon making an appointment for presentation of the goods, the Suppliers shall be requested to fill in the questionnaire and submit it back to the Client before the presentations are held in the Client's office. The presentations and Q&A sessions will be held between 11th and 13th December 2019, depending on the number of parties who expressed their interest and made an appointment. Each supplier shall be given a maximum of 45 minutes for their presentation, followed by maximum of 45 minutes of Q&A session. Suppliers are expected to give key information on their companies, present the current financial situation of the company, present the products and their characteristics in detail (including after-sales support services), present their historic track record and relevant project references within the last 5 years and suggest any potential value engineering and optimization measures to the Client in respect to the Project. All presentations, as well as Q&A session shall be delivered and done in English language. Prior to giving the presentation, each supplier shall be required to present a written authorization from their parent companies (vehicle manufacturers), authorizing them to conduct presentation and give answers to any question from the Client's PIU.

Presentations and Q&A sessions shall be open for any interested party or member of general public who wishes to attend and makes registration of attendance with the Client by 10th December 2019. Interested parties, other than the Client's PIU members, attending the Presentations and Q&A sessions, shall not be allowed to make questions and participate in the discussions with the suppliers for the practical reasons, in order for the PIU to achieve the purpose of such sessions within the given time constraints. The purpose of the sessions is to collect as much relevant information on the manufacturer's capabilities, product characteristic, as well as after-sales support, as possible. Interested parties attending the sessions are allowed to make notes and express their observations, if any, to the Client at the end of each session.

Mr. Muamer Kukan

Project implementation unit - PIU

Ministry of transport of Sarajevo Canton

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